



Energy Savings Performance Contracts

“Improving Contract Administration”

Army Worldwide Environmental and Energy Conference

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Key Process Steps:	Contractor (ESCO):	Army:	Process Improvements:
Feasibility Study	Prepares / Conducts	Receives Report	<ul style="list-style-type: none">- Ensure joint reviews of LR Master Plan (LRMP).- Identify remaining Economic Useful Life on buildings being studied.
Initial Proposal	Establishes Baseline Proposes M&V methodology Calculates Energy Savings Estimates Investment Cost Estimates O&M Savings	Receives Proposal	<ul style="list-style-type: none">- Best – Army establishes baseline. Next Best – Jointly establish baseline.- Ensure IGE prepared to evaluate cost reasonableness. Cross-check using PV analysis.
Equipment Installation / Testing	Installs and Tests Equipment	Inspects and Accepts	<ul style="list-style-type: none">- Acceptance reports should show quantities / locations. Signed by COR and DPW.- ESCO equipment clearly marked and tagged.
Measurement / Verification	Conducts Annual Reconciliation	Receives Report	<ul style="list-style-type: none">- Joint physical inspections.